



License Expiration

9 messages

John Adams - IPBB <john.adams@gsa.gov>

Thu, May 31, 2018 at 10:10 AM

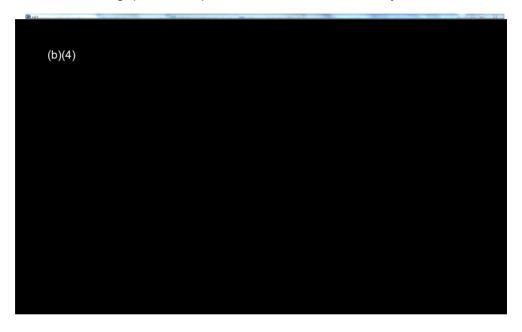
To: Mike Paul <Mike.Paul@ineight.com>

Cc: Sharmel Lane <sharmel.lane@gsa.gov>, William Hunt - PCBBA <william.hunt@gsa.gov>, Cory Anderson - PCBR <cory.anderson@gsa.gov>, Greg Fowler <greg.fowler@gsa.gov>, Kevin Livingston - PCBR <kevin.livingston@gsa.gov>

Good Morning Mike,

Now that the business line has had an opportunity to work with our VDI team we've been successful in getting the base application out to the first major group. That being said, we now have to take on the next big hurdle and get down to addressing our Gordian issue. I did not notice this, pointed out to me by Cory, but our current licenses expire on August 1, 2018. Knowing that this is likely due to the Gordian issue, we're ready to go to work on an acceptable alternative data source but it's better for us to have the conversation with our CO and the business line so she can be prepared to make any modifications required, administrative or as required to the contract. I'm positive she'll want to be engaged as soon as possible so we don't run into any issues in July-August time frame now that we've got the application out there to users.

Let's set something up as soon as possible. Let me know how available you are and I'll start looking at Sharmel and Bill's calendar.



Thank you,

John Adams, PMP
GSA IT/PB-ITS
Requirements Development Branch
Office of Public Buildings IT Services - GSA IT
US General Services Administration
eSMART/DES PM

(b)(6)

Mike Paul <Mike.Paul@ineight.com>

Fri, Jun 1, 2018 at 4:20 PM

To: John Adams - IPBB <john.adams@gsa.gov>, Justin Ludlow <Justin.Ludlow@ineight.com>
Cc: Sharmel Lane <sharmel.lane@gsa.gov>, William Hunt - PCBBA <william.hunt@gsa.gov>, Cory Anderson - PCBR <cory.anderson@gsa.gov>, Greg Fowler <greg.fowler@gsa.gov>, Kevin Livingston - PCBR <kevin.livingston@gsa.gov>, Hayes Heimbaugh <Hayes.Heimbaugh@ineight.com>

+ Justin, Hayes

@Justin Ludlow - we should plan something with the team but you are more in the loop regarding the Means issue.

John - we will get back to you shortly

Mike Paul

Vice President, Industry Solutions

INEIGHT

9977 N. 90th St., Ste. 250 | Scottsdale, AZ 85258

o +1 602 648 2819 | m (b)(6) | Mike Paul LinkedIn



From: John Adams - IPBB [mailto:john.adams@gsa.gov]

Sent: Thursday, May 31, 2018 7:10 AM **To:** Mike Paul Mike.Paul@ineight.com

Cc: Sharmel Lane <sharmel.lane@gsa.gov>; William Hunt - PCBBA <william.hunt@gsa.gov>; Cory Anderson - PCBR <cory.anderson@gsa.gov>; Greg Fowler <greg.fowler@gsa.gov>; Kevin Livingston - PCBR <kevin.livingston@gsa.gov>

Subject: License Expiration

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John Adams - IPBB <john.adams@gsa.gov>

Mon, Jun 11, 2018 at 7:58 AM

To: Mike Paul <Mike.Paul@ineight.com>

Cc: Justin Ludlow Justin.Ludlow@ineight.com, Sharmel Lane Sharmel.lane@gsa.gov, William Hunt - PCBBA <william.hunt@gsa.gov, Cory Anderson - PCBR <cory.anderson@gsa.gov, Greg Fowler Greg.fowler@gsa.gov, Kevin Livingston - PCBR Kevin.livingston@gsa.gov, Hayes Heimbaugh Hayes.Heimbaugh@ineight.com

Good Morning Justin,

Wanted to make sure we put this on our agenda for this week. I'm not exactly sure when Sharmel will be leaving the office but if I recall correctly it will be soon.

Sharmel,

If I remember correctly you're going to be out of the office soon. Is that correct? Just want to make sure we get the data discussion done before you leave.

Thank you,

[Quoted text hidden]

Sharmel Lane - PQC <sharmel.lane@gsa.gov>

Wed, Sep 12, 2018 at 5:49 PM

To: Mike Paul <Mike.Paul@ineight.com>

Cc: Justin Ludlow < Justin.Ludlow@ineight.com>, Hayes Heimbaugh < Hayes.Heimbaugh@ineight.com>

Good evening all,

Be advised, after several conversations/negotiation sessions with Gordian, I believe we have reached an amicable solution for this contract.

Please note, Gordian is willing to re-establish their relationship with InEight to provide GSA with the RS Means data as a means to fulfill the contractual requirements. Regardless of the reason for the dissolution, this is a step in the right direction. To ensure InEight is not held in breach of contract thus resulting in a termination for default, it is imperative this option be explored.

Please provide your team's availability for next week as I would like to facilitate a meeting between both parties. I request that you provide at least three different time frames so I can coordinate the meeting and ensure GSA's availability as well as the Gordian team. I look forward to bringing this matter to rest.

If additional information is required, please advise.

Thanks.

Sharmel R. Lane

Contracting Officer

General Services Administration | Office of Administrative Services

Office of Internal Acquisition | Acquisition Management and Policy Division

1800 F Street NW | Washington, DC 20405

Office: 202-208-7005 | Cell: (b)(6)

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On Fri, Jun 1, 2018 at 4:20 PM, Mike Paul Mike.Paul@ineight.com wrote:

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Sharmel Lane - PQC <sharmel.lane@gsa.gov>

Mon, Sep 17, 2018 at 12:25 PM

To: Mike Paul <Mike.Paul@ineight.com>

Cc: Justin Ludlow < Justin.Ludlow@ineight.com>, Hayes Heimbaugh < Hayes.Heimbaugh@ineight.com>

Good afternoon.

I am circling back on my previous email; please let me know if Thursday from 11AM-12PM ET will suffice?

Thanks,

Sharmel

Sharmel R. Lane

Contracting Officer

General Services Administration | Office of Administrative Services

Office of Internal Acquisition | Acquisition Management and Policy Division

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Hayes Heimbaugh < Hayes. Heimbaugh@ineight.com >

Tue, Sep 18, 2018 at 4:44 PM

To: Sharmel Lane - PQC <sharmel.lane@gsa.gov>

Sharmel,

Apologies, as low guy on the totem-pole here I was relying on Justin to respond (as my direct supervisor, Mike is on PTO) to you in a timely fashion. Just to keep you in the loop offline, I know Justin is working to get our COO, Dan Hicks in touch with you to finalize all the details regarding the Riordian agreement.

I apologize that no one has responded in a more timely fashion, but would look for something – forthcoming – from either Dan directly, or via Justin.

Best,

Hayes Heimbaugh

Solutions Engineer

INEIGHT

9977 N. 90th St., Ste. 250 | Scottsdale, AZ 85258

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Hayes

From: Sharmel Lane - PQC <sharmel.lane@gsa.gov> Sent: Monday, September 17, 2018 10:25 AM To: Mike Paul <Mike.Paul@ineight.com>

Cc: Justin Ludlow <Justin.Ludlow@InEight.com>; Hayes Heimbaugh <Hayes.Heimbaugh@ineight.com>

Subject: Re: License Expiration

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Sharmel Lane - PQC <sharmel.lane@gsa.gov>

To: Hayes Heimbaugh < Hayes. Heimbaugh@ineight.com>

Tue, Sep 18, 2018 at 4:49 PM

Hayes,

I thank you for your feedback. I was starting to get concerned.

Again, appreciate the response.

Sharmel R. Lane

Contracting Officer

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Justin Ludlow < Justin.Ludlow@ineight.com>

To: Sharmel Lane - PQC <sharmel.lane@gsa.gov>, Mike Paul <Mike.Paul@ineight.com>

Cc: Hayes Heimbaugh < Hayes. Heimbaugh@ineight.com>

Wed, Sep 19, 2018 at 11:18 AM

Hi Sharmel,

We can make tomorrow work.

Please send a meeting invitation to myself and InEight COO, Dan Hicks (dan.hicks@ineight.com).

Thanks,

Justin

From: Sharmel Lane - PQC <sharmel.lane@gsa.gov>

Sent: Monday, September 17, 2018 9:25 AM **To:** Mike Paul Mike.Paul@ineight.com

Cc: Justin Ludlow <Justin.Ludlow@InEight.com>; Hayes Heimbaugh <Hayes.Heimbaugh@ineight.com>

Subject: Re: License Expiration

Good afternoon,

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Wed, Sep 19, 2018 at 11:26 AM

Sharmel Lane - PQC <sharmel.lane@gsa.gov>

To: Justin Ludlow < Justin.Ludlow@ineight.com>

Cc: Mike Paul <Mike.Paul@ineight.com>, Hayes Heimbaugh <Hayes.Heimbaugh@ineight.com>

Will do.

Thank you!

Sharmel R. Lane

Contracting Officer

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